

The Source

A weekly newsletter for members of the
Electronic Components Industry Association.

Wednesday, May 8, 2019

Upcoming Events

Women in Electronics

Chapter Meetings

May 16, 2019

[New England](#)

May 17, 2019

[Dallas](#)

May 21, 2019

[Northern CA](#)

Executive Conference

October 20-22

Rosemont, IL

Weekly Economic Trends

National Association of Manufacturers

Chief economist Chad Moutray provides weekly analysis of key U.S. government economic data and manufacturing industry trends in the [05/06](#) Monday Economic Report.

Key Links

www.ecianow.org

www.ECIAauthorized.com



Share Your Opinion

ECST Survey Please Respond by May 31st



Published quarterly, the Electronic Component Sales Trends (ECST) survey asks individuals from both member and nonmember companies for their personal view on activity in certain end-markets and sales trends for specific electronic component groups.

This survey has two goals: confirm predictions about the current quarter and determine sentiments about the next. The results of this survey are published each quarter. **Participants will receive the results of this survey by mid-June.** Members can see all previous reports by visiting www.ecianow.org. Log in at the upper-right corner and visit "Industry Stats and Analytics" under the "Knowledge Center" tab to view the reports. If this is the first time you've logged into the site, after clicking on My ECIA (log in), you'll need to click on the reset password link. It is no secret that the value of a survey like ECST is increased when more people participate. Please take a few minutes to share your opinion at: www.ecianow.org/ECST

Your Response is Important - Please Respond by May 31st.

ECIA's Global Industry Practices Committee (GIPC) Develops Guidelines on China Tariffs

The ECIA [Distributor Council](#) assigned the [GIPC](#) (Global Industry Practices Committee) to identify multiple best practices regarding the transfer and/or exchange of information for the handling of China tariffs between electronic component Manufacturers and Distributors.

Since the implementation of the China Tariff List 301 in July 2018 the electronic components authorized channel partners have been dealing with the sudden and unexpected challenges of implementing methods to manage and process the exchange of tariff information.

A distributor subject matter expert working group within the GIPC addressed the issue through research to provide best practices specifically regarding the transfer and/or exchange of information about this matter.



ECST Survey Gauges Activity and Sales Trends

The document that is now available represents what distributors consider to be best practices by manufacturers for handling the China tariffs. Each manufacturer may determine which policies and practices best fits its own unique needs. This document does not represent a collective effort to require manufacturers to adopt or use a specific best practice.

The complete document can be accessed by ECIA members on the association's website under the Industry Issues tab. Those non-members that would like to see the complete document can contact [Don Elario](#).

EDS Kickoff Reception "Feud" Raises Big Money for Hiring Our Heroes



Mouser and Digi-Key executives challenged each other to a Feud at EDS. Together with Panasonic USA, KEMET Electronics, Molex, TDK, Littelfuse and Murata, they raised over \$20,000 for Hiring Our Heroes and had a great time with the competition.

The Feud took place Tuesday at the All-Industry Kickoff Reception between executives from Mouser and Digi-Key who brought their A-game to an audience-participation version of the popular game.

With [Hiring Our Heroes](#) the ultimate beneficiary, it was a good way to start the EDS festivities.

Did You Know?

Members Have Multiple Opportunities to Participate on ECIA Committees



As an ECIA member, you have many opportunities to join ECIA committees based on your interests. Choose from [Statistics and Industry Data](#) to [EIA Standards](#) and [Global Industry Practices](#). Create new friendships and enhance your professional development all while making a positive impact in the industry.

[Click here](#) to learn more about the different committees and how to get involved. Get involved and increase your industry visibility. For general inquiries, please call ECIA at: 678-393-9990. **If you are at EDS - stop by our booth #100 to learn more.** We want you to get involved!



Keep Getting This Newsletter. Don't let future editions of The Source go missing. Take a moment to add the newsletter's address to your anti-spam white list: ECIANews@ecianow.org. If you're not sure how to do that, ask your administrator or ISP or check your anti-spam utility's documentation. Thanks.